

Herman E. Bulls, CEO Public Institutions, Jones Lang LaSalle



Herman Bulls is the founder and CEO of Jones Lang LaSalle's highly acclaimed Public Institutions specialty, a practice focused on delivering integrated real estate solutions to federal, state and local government entities, nonprofit organizations, transportation facilities, and higher education institutions.

During over 21 years at Jones Lang LaSalle he has worked in the areas of development, investment management, facilities operations and business development/retention. He has developed relationships with many of the firms leading clients, including the General Services Administration, Department of Veteran Affairs, Department of the Army, Department of State, University of Pennsylvania, Duke University, Ohio State University, Georgia Tech and the Port of Oakland by providing thought leadership and strategic guidance and direction for real estate issues. Mr. Bulls has also served as an expert witness on real estate matters in court as well as testified before congressional committees on privatization issues and public private partnerships.

Mr. Bulls also co-founded and served as President and CEO of Bulls Capital Partners, a multi-family financing company under the Fannie Mae Delegated Underwriting and Servicing (DUS) program. His partners included SunTrust and Goldman Sachs. He sold the firm in 2010 and continues to have a non executive interest in the successor firm. Additionally, he founded Bulls Advisory Group, LCC, a real estate advisory firm and currently serves as President and CEO.